



Construction Company

**CHR. D. CONSTANTINIDIS S.A.**

**Financial Statements and Notes**

**for the period**

**1<sup>st</sup> January 2019 to 31<sup>st</sup> December 2019**

**(Pursuant to the Greek Accounting Standards of Law 4308/2014)**

CONSTRUCTION COMPANY  
CHRISTOPHER D. CONSTANTINIDIS S.A.  
G.E.C.R. nr.: 3637301000  
10 GERMANIKIS SCHOLIS ATHINON str.  
MAROUSI 15123



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CONSTRUCTION COMPANY  
CHRISTOPHER D. CONSTANTINIDIS S.A.

Financial Statements

31<sup>st</sup> December 2019

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1. Statements of Representatives of the Board of Directors

The herein below statement, pursuant to article 29 par. 3g of Law 4308/2014, of the representatives of the Board of Directors of the Company

- Constantinidi Eleni, Chairman of the BoD and General Director
- Constantinidi-Rousseia Ioanna-Anastasia, Member of the BoD,

acting under our above capacity, appointed for that purpose by the Board of Directors of the societe anonyme "CONSTRUCTION COMPANY CHRISTOPHER D. CONSTANTINIDIS S.A." (hereinafter referred to as "the Company") do hereby declare that to the best of our knowledge the attached Financial Statements for the year 01/01/2019 - 31/12/2019 are those approved by the BoD of the Company and have been prepared according to the Law 4308 - Government Gazette A 251/24.11.2014.

Marousi, 24 July 2020

Chairman of the BoD & CEO



Constantinidi Eleni

I.D. Nr. AE119795

Member of the BoD



Constantinid-Rousseia

Ioanna-Anastasia

I.D. Nr. AK034451



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## 2. Report of the Board of Directors for the year 1/1/2019-31/12/2019

This report is referred to the fiscal year 2019 (period 1/1/2019 - 31/12/2019) pursuant to the relevant provisions of the C.L. 4548/2018.

Ladies and gentlemen Shareholders,

This annual Report of the Board of Directors for the year 2019 has been prepared according to the corporate legislation so as to depict the actual development and performance of the Company during 2019 as well as the most significant risks and uncertainties that the Company faces.

The annual Report of the Board of Directors together with the financial statements as included in the annual financial report 2019 presents an integrated analysis of the Company's activities. For that purpose, financial and non-financial basic data for the Company's performance during 2019, information regarding facts affecting the Company and the recognized risks, estimations for the foreseen course and development of the Company's business sector and data regarding transactions with related parties set out below.

### A. Significant facts for the closing year 2019

#### Undertake of new projects

Within the Company's backlog of work-in-progress some projects of low value have been added as well as some supplementary contracts and service agreements. Taking into account the execution of works during 2019, the uncompleted portion of the contracted projects by the Company at the end of 2019 amounted approximately to € 16 million.

### B. Significant risks and uncertainties for 2019

#### 1. Financial & political developments

The business environment in our country is bound by the increased credit and budgetary crunch resulted from the Memorandums with the capital control imposition, the banking system dysfunction and the imposition of additional tax measures. During 2019 some positive indications emerged regarding the improvement of the financial environment derived from the encouragement of privatizations and other structural changes.



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Positive expectations exist regarding the possibility of achieving substantial and sustainable recovery of the financial and business environment within 2020.

## 2. Risks and uncertainties

The Company's activities are subject to various risks and uncertainties pertaining to the nature of its business activities, prevailing geopolitical, credit and currency conditions, relations with clients, suppliers and subcontractors. It is always desirable to limit the overall level of risk to tolerable and manageable levels for the Company's operations. Nevertheless, no system and risk management policy can offer absolute security and eliminate any risk.

The main risks' and uncertainties' factors, their management policies and their impact on the Company's activities, are as follows:

### a. Credit risk

The Company has adopted a credit policy according to which the credit score of any new clients is assessed. Regarding public works, until the economic environment improves, the Company follows a policy of participating only in tenders where project financing is secured by European Union funds and the project managers have a well-established ability to finance.

In the domestic market, the Greek State is the largest client, as the private sector is a small player in building facilities and infrastructure projects where the Company specializes in. In the foreign markets, the Company undertakes projects mainly for the private sector.

To calculate the provision for impairment of receivables from clients and other debtors, the Company assesses the risk level of each client according to the aging breakdown of receivables in arrears.

### b. Input Price Risk

The Company is exposed to volatility in input prices for raw materials and other supplies, which in most cases are internationally-priced commodities, such as cement, metal rebars and fuel. The Company is centrally purchasing supplies for the needs of the undertaken projects.



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**c. Liquidity Risk**

Liquidity risk refers to the likelihood of current assets being insufficient to cover short-term liabilities when they become due. The Company had positive net current assets at the end of 2019.

The Company follows a policy of securing adequate cash to meet emerging liabilities at any point in time. To this extent, the Company seeks to maintain adequate cash in an agreed credit line for the expected payments over the period of a month. The Finance Department prepares a detailed monthly cash plan.

The basic criterion in evaluating the course of cash liquidity is the aging analysis of the Company's financial liabilities.

**d. Exchange currency risk**

The Company receives a large part of its revenues from works in international markets, with a portion of those revenues coming from countries outside the Eurozone. In cases of projects outside the Eurozone, the Company makes an effort to match its receivables in foreign currency with payables in the same currency so as to effectively hedge part of its foreign exchange risk.

**e. Insurance Risk**

The Company is covered by reputable insurance companies against basic risk arising from their business activity, relating to breakdowns and damages in their technical equipment, personnel accidents, and force majeure events. Insurance contracts for projects also cover civil responsibility of the Company versus third parties.

**f. Geopolitical Risk**

Geopolitical risk is present throughout the Eastern Mediterranean region, the Middle East and Northern Africa due to conflicts and unrest linked the conflict for control of natural resources. The Company's international activities and expansion outside Europe has been focused on countries with limited geo-political risk.

**g. Financial risk**

The Company finances its fixed assets with long-term loans and its operations with working capital, while also using performance bonds issued by banking institutions to participate in project tenders and guarantee their proper execution to clients.



The economic crisis in recent years has squeezed liquidity conditions in the banking sector, and in turn tight liquidity conditions in the construction sector's companies.

The total borrowing of the Company amounted to € 1,16 million on 31.12.2019 compared to € 1,23 million for the previous year.

### 3. Dividend Policy

Due to the losses of previous years, the Company's management is required to propose to the shareholders at the Annual General Meeting for 2019, which is to be held during 2020 within the deadline the law sets out, that no dividend is distributed for the year.

### Γ. Important Transactions Among the Company and Related Parties

The most important transactions of the Company over the 01.01.2019-31.12.2019 period with related parties as per IAS 24, include transactions with subsidiaries and joint ventures.

The transactions with related parties for the current and the previous years are as follows:

<u>Amounts -</u>	<u>31/12/2018</u>	<u>31/12/2018</u>
<u>Sales of Good and Services</u>		
Associates (joint ventures)	1.842.717,07	3.784.061,66
	<u>1.842.717,07</u>	<u>3.784.061,66</u>
<u>Sales of Good and Services</u>		
Branches abroad	20.967.189,31	20.805.035,33
	<u>20.967.189,31</u>	<u>20.805.035,33</u>
<u>Purchases of Good and Services</u>		
Associates (joint ventures)	1.015.659,31	3.101.115,22
	<u>1.015.659,31</u>	<u>3.101.115,22</u>
 <u>Total year end Receivables -</u>	 <u>2.885.156,54</u>	 <u>5.541.778,00</u>
	<u>2.885.156,54</u>	<u>5.541.778,00</u>
<u>Receivables</u>		
From associates (joint ventures)	344.743,48	2.858.065,43
	<u>344.743,48</u>	<u>2.858.065,43</u>
<u>Liabilities</u>		
To associates (joint ventures)		



At 31.12.2019 there is receivable from the members of the BoD of an amount of € 16.845,29 regarding rendered amounts.

#### D. Rules of appointment and replacement of BoD members and amendment of Charter

The rules provided for by the Company's Charter regarding the appointment and replacement of its Board members as well as the amendment of its Articles do not differ from the provisions of codified law 4548/2018 and its amendments.

#### E. Labour and Environmental Issues

The Company employs staff with a wide range of skills, academic background, technical and scientific qualifications. Continuous training is offered to staff of all hierarchical levels, either internally by Company's personnel or external trainers, to improve performance and job satisfaction.

Construction which is the Company's main activity is closely linked to the natural environment. The Company applies an environmental management system according to the ISO 14001 international standard and is actively supporting the improvement of environmental performance at all levels.

#### F. Financial and Non-Financial Basic Performance Indicators

##### 1. Basic Company's Financial Figures

The basic financial figures of the Company for the fiscal year 2019 and the previous year are as follows:

Amounts in €	2019	2018
Turnover	30.777.310,93	31.824.560,06
Gross Results	1.566.033,12	2.972.487,39
Profit / (Loss) before tax	158.772,59	601.281,91
Net Profit / (Loss) after tax	158.772,59	601.281,91

The performance of the Company for 2019 and the comparative year is defined according to the following ratios:



	2019	2018
<b>Financial Structure Indicators</b>		
Current Assets / Total Assets	55,92%	59,19%
Fixed Assets / Total Assets	44,08%	40,81%
Total Equity / Total Liabilities	2,01	1,53
Total Liabilities / Total Equity and Liabilities	33,18%	40,00%
Total Equity / Total Equity and Liabilities	66,81%	60,40%
Total Equity / Fixed Assets	1,51	1,48
Current Assets / Total Short - Term Liabilities	1,75	1,54
<b>Financial Performance Indicators</b>		
Profit / (Loss) before tax / Turnover	0,59%	1,89%
Profit / (Loss) before tax / Total Equity	0,78%	3,00%
Gross Profit / Turnover	5,09%	9,34%

## 2. Financial Results 2019

The turnover amounted to € 30,77 million for 2019 compared to € 31,82 million for 2018, approximately equally divided between the two semesters of the year.

The gross profit amounted to € 1,57 million for 2019 compared to € 2,97 million for 2018, with the gross profit margin narrowing to 5,09% from 9,34%. The increase in the gross profitability is due to the gradual completion of the most profitable projects of the Company and the launch of new major projects that are on an early stage of economic efficiency.

The Profit / (Loss) before tax of the Company for 2019 was profit that amounted to € 159 thousand compared to loss € 601 thousand for 2018.

Earnings before interest, tax, depreciation and amortization (EBITDA) for all the activities of the Company presented profit of an amount of € 1.084.629,74 for 2019 compared to € 1.332.443,49 for 2018.



For 2020 there is cautious optimism regarding the Government's intention to launch new tender for public works, concessions as well as privatizations which include a great amount of construction works.

Abroad, the construction works continued smoothly. During 2018, the construction works from the international markets represented more than three quarters of the total revenue of the Company.

**G. Important Developments & Events past the Balance Sheet Date (31.12.2019) and up to the date of approval of this Report**

There are no important developments and events past the balance sheet date 2019 and up to the date of approval of this Report.

**Non-Financial Overview**

**a. Business Model**

The Company is mostly active in the areas of construction, maintenance of biological treatment plants, sewage and septic waste treatment plants, water resources treatment, generating energy, construction and maintenance of oil plants as well as construction of ports and other public and private projects. The following list provides indicative works in progress and completed:

1. Operation and maintenance of the Thermal Drying Plant of Sludge produced in the Wastewater Treatment Plant of Thessaloniki (100%), of a budget of € 604.000,00.
2. Landfill Gas Recovery and Power Generation System at the Existing Ghabawi Landfill Amman, Jordan (51%), of a budget of € 13.346.815,00.
3. Operation of the Water Supply Plant of the city of Thessaloniki - Declaration Nr. 14 (50%), of a budget of € 1.456.148,00.
4. Operation and maintenance of the Sewage Treatment Plant in the Industrial Area of the city of Thessaloniki during the period of the works of the technical restructuring and the testing operation of the project, (100%), of a budget of € 408.760,00
5. Construction of Marina in Agia Napa of Cyprus, (100%) of a budget of € 64.994.053,00.



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6. Construction of the Submarine Pipeline connecting the island of Aegina with EYDAP, (100%) of a budget of € 16.795.593,00.
  7. Contract 5035161 -Smart Single-phase electricity meters XT (100%) of a budget of € 6.561.072,00.
  8. Operation and maintenance and drinking water transmission network from the Erymanthos river, (50%), of a budget of € 1.560.000,00.

#### **b. Additional Information**

##### **Branches**

Due to the nature of the business and the geographic dispersion of the Company's activities, it is required to set up branches in foreign countries and install construction-sites in Greece in areas where construction works are carried out for the monitoring of the projects. The Company had one branch in Cyprus and various construction-sites throughout Greece for the construction of the works.

##### **Research & Development**

The Company has no activities in the field of research and development of new technologies.

##### **Foreign exchange available**

The Company did not have any foreign exchange available at 31.12.2019.

##### **Information about Financial Means**

The Company's cash and cash equivalents are analyzed to cash in hand of an amount of € 9.577,30 and cash at Banks of an amount of € 2.469.991,90. Respectively, in the previous year 2018 cash in hand amounted to € 10.839,10 and cash at Banks to € 2.107.357,38.

##### **Company's Fixed Assets**

The net-book value of property and investment property as presented in the Balance Sheet of 31.12.2019 amounted to € 8.863.563,29 and € 9.209.186,79 respectively for 31.12.2018.

##### **Own shares**

The Company at 31.12.2019 did not possess any own shares.



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**Significant Events that have occurred up to the date of preparing this current Report**

Important Information regarding the effects and consequences of the COVID-19 Pandemic

The spread of the new coronavirus “COVID-19”, which on the 11<sup>th</sup> of March 2020 was classified as a pandemic by the World Health Organization (WHO), in conjunction with the implementation of a series of emergency preventive measures undertaken by governments throughout the world, have negatively affected the economy both at a national and an international level.

The Company, abiding by its principles of corporate responsibility, is closely monitoring all the developments to ensure a level of responsiveness and flexibility that will safeguard its uninterrupted and effectual operation.

The Company, in order to quickly acclimate to the swiftly changing conditions and restrictions put in place, proceeded in a) adapting to remote working practices ensuring the availability of said option b) seizing all practices that would warrant non application of social distancing practices (meetings, events etc.) c) introducing guidelines to limit work related movement d) ensuring the thorough decontamination and maintenance of strict hygienic rules and practices for the work place. In addition, the company provided an open forum as well as access to guidelines and instructions for the employees to adapt to the new reality easily and efficiently.

Presently, it is estimated that the effects of the pandemic will not affect economic activity, the yielded performance, and the financial position of the Company.

Particularly, it is noted that the Company is not included in the companies which were obliged to suspend all economic activity.

Regarding company's activity there is no significant change in turnover for 2020. It is noted that the Company is expected to have a loss in turnover, not only as a result of the suspension of projects implementation but also due to the reversal of planning for bidding and claiming new projects. Losses in total activity in 2020 are expected to be reversed in 2021 due to the postponement of project execution to a later time. In terms of collections of obligations, it is noted that there are no significant delays and that a cash flow problem is not expected to arise. Loans and liabilities arising



therefrom are paid on time and the terms of said loan agreements are strictly adhered to.

Finally, the management constantly monitors the developments, evaluates the risks and takes the necessary actions in order to minimize the effects of the pandemic on the financial results of the company and to ensure its business continuity. The management estimates that in any case, the effects of pandemic will not affect the continuation of the Company's activity.

Up to the date of this report no other event has occurred that would affect significantly the financial performance and the course of the Company.

THE CHAIRMAN  
E. CONSTANTINIDI

THE MEMBERS  
G. PAPOUTSIS  
S. KARASOUTAS  
G. MAVRIDIS  
F. VASINIOTIS  
CH. CONSTANTINIDIS  
I.-A. CONSTANTINIDI-ROUSEA

Copy of the Minutes  
Of the Board of Directors  
Marousi, 24 July 2020

  
ELENI D. CONSTANTINIDI,  
CHAIRMAN of the BoD & CEO



This audit report and the financial statements that are referred to herein have been translated for the original documents prepared in the Greek language. The audit report has been issued with respect to the Greek language financial statements and in the event that differences exist between the translated financial statements and the original Greek language financial statements, the Greek language financial statements will prevail.

### **3. Independent Auditor's Report**

To the Shareholders of the Company "CONSTRUCTION COMPANY CHRISTOPHER D. CONSTANTINIDIS S.A."

#### **Report on the Audit of the Financial Statements**

##### **Opinion**

We have audited the accompanying financial statements of the Company "CONSTRUCTION COMPANY CHRISTOPHER D. CONSTANTINIDIS S.A." (the Company), which comprise the statement of financial position as at December 31, 2019, the statements of income for the year then ended, changes in equity and cash flow as well as the related Notes to the Accounts.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial status of the Company on the 31st of December 2019 and of its financial performance and cash flow for the year then ended in accordance with the applicable provisions of Law 4308/2014.

##### **Basis for Opinion**

We conducted our audit in accordance with the International Standards on Auditing (ISAs) as incorporated in Greek Legislation. Our responsibilities, under those standards are described in the "Auditor's Responsibilities for the Audit of the financial statements" section of our report. During our audit, we remained independent of the Company, in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) as incorporated in Greek legislation and the ethical requirements relevant to the audit of the financial statements in Greece and we have fulfilled our responsibilities in accordance with the provisions of the currently enacted law and the requirements



of the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the applicable provisions of Law 4308/2014, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless, Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs, as incorporated in Greek Legislation, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as incorporated in Greek Legislation, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



- Obtain an understanding of internal control relevant to the audit, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Other Legal and Regulatory Requirements**

Taking into consideration that management is responsible for the preparation of the Board of Directors' Report, according to the provisions of paragraph 5 of article 2 of L. 4336/2015 (part B), we note that:

- a) In our opinion the Board of Directors' Report has been prepared in accordance with the applicable legal requirements of article 43a of Codified Law 2190/1920 and its content is consistent with the accompanying financial statements for the year ended 31/12/2019.




b) Based on the knowledge we obtained during our audit about the company "CONSTRUCTION COMPANY CHRISTOPHER D. CONSTANTINIDIS S.A." and its environment, we have not identified any material inconsistencies in the Board of Directors' Report.



BDO Certified Public Accountant S.A.  
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Ag. Paraskevi September 14, 2020  
The Certified Public Accountant

  
Andriana K. Lavazou  
Reg. SOEL: 45891



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#### 4. Financial Statements

The attached financial statements for the period 01/01/2019 - 31/12/2019 are those approved by the BoD of the "CONSTRUCTION COMPANY CHRISTOPHER D. CONSTANTINIDIS S.A." at 24/07/2020 and are to be published at its website [www.constantinidisae.gr](http://www.constantinidisae.gr).

These financial statements will be submitted to the Ordinary General Meeting of Shareholders for approval within the deadline as set out by the applicable legislation.



Statement of Financial Position 1/1/2019 - 31/12/2019

Amounts -	Note	31.12.2019	31.12.2018
<b>Non-current Assets</b>			
<b>Tangible Assets</b>			
Property and plants	3.1	1.439.195,71	1.514.574,10
Technical equipment	3.1	3.835.861,16	3.700.011,83
Other equipment	3.1	28.202,32	30.949,78
Investment property	3.1	7.424.367,58	7.694.612,69
<b>Total</b>		<b>12.727.626,77</b>	<b>12.940.148,40</b>
<b>Intangible Assets</b>			
Other intangible assets	3.2	5.030,07	3.906,07
<b>Total</b>		<b>5.030,07</b>	<b>3.906,07</b>
Investments in associates, subsidiaries & joint ventures	3.4	566.172,88	566.172,88
Other	3.3	24.251,50	24.456,50
<b>Total</b>		<b>590.424,38</b>	<b>590.629,38</b>
<b>Total of non-current assets</b>		<b>13.323.081,22</b>	<b>13.534.683,85</b>
<b>Current Assets</b>			
<b>Inventories</b>			
Merchandise	3.5	425.159,00	426.588,00
Advances for inventories	3.5	30.739,08	148.075,77
<b>Total</b>		<b>455.898,08</b>	<b>574.663,77</b>
<b>Financial Assets &amp; Advances</b>			
Trade receivables	3.6	10.692.138,10	13.223.226,38
Other receivables	3.6	2.987.400,37	3.256.677,54
Other financial assets	3.8	51.432,54	93.972,13
Prepaid expenses		234.610,26	365.735,12
Cash and cash equivalents	3.7	2.479.569,20	2.118.196,48
<b>Total</b>		<b>16.445.150,47</b>	<b>19.057.807,66</b>
<b>Total of current assets</b>		<b>16.901.048,55</b>	<b>19.632.471,43</b>
<b>Total of assets</b>		<b>30.224.129,77</b>	<b>33.167.155,28</b>



**CONSTRUCTION COMPANY  
CHRISTOPHER D. CONSTANTINIDIS S.A.**

**Financial Statements**

**31st December 2019**

<u>Amounts -</u>	<u>Note</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
<b><u>Equity</u></b>			
<b><u>Paid-up capital</u></b>			
Share capital	3.9	22.913.640,15	22.913.640,15
<b><u>Total</u></b>		<b><u>22.913.640,15</u></b>	<b><u>22.913.640,15</u></b>
<b><u>Fair value differences</u></b>			
Fair value differences of assets		1,86	1,86
<b><u>Total</u></b>		<b><u>1,86</u></b>	<b><u>1,86</u></b>
<b><u>Reserves &amp; retained earnings</u></b>			
Law or charter reserves	3.9	247.617,00	247.617,00
Retained earnings		-2.966.380,73	-3.129.224,31
<b><u>Total</u></b>		<b><u>-2.718.763,73</u></b>	<b><u>-2.881.607,31</u></b>
<b><u>Total equity</u></b>		<b><u>20.194.878,28</u></b>	<b><u>20.032.034,70</u></b>
<b><u>Provisions</u></b>			
Provisions for personnel benefits	3.10	175.924,00	152.170,00
<b><u>Total</u></b>		<b><u>175.924,00</u></b>	<b><u>152.170,00</u></b>
<b><u>Liabilities</u></b>			
<b><u>Long-term liabilities</u></b>			
Loans	3.12	72.900,96	154.834,78
Other long-term liabilities	3.11	117.734,87	84.334,87
<b><u>Total</u></b>		<b><u>190.635,83</u></b>	<b><u>239.169,65</u></b>
<b><u>Short-term liabilities</u></b>			
Bank loans	3.12	1.014.636,43	1.018.565,86
Short-term portion of long-term loans	3.12	77.630,38	64.174,12
Trade liabilities	3.14	7.847.355,60	8.462.415,24
Other tax and duties	3.15	239.410,87	188.209,32
Social security liabilities	3.16	101.614,00	99.436,15
Other liabilities	3.13	360.606,91	2.823.863,64
Accrued expenses	3.13	21.437,47	87.116,60
<b><u>Total</u></b>		<b><u>9.662.691,66</u></b>	<b><u>12.743.780,93</u></b>
<b><u>Total of liabilities</u></b>		<b><u>10.029.251,49</u></b>	<b><u>13.135.120,58</u></b>
<b><u>Total of equity, provisions &amp; liabilities</u></b>		<b><u>30.224.129,77</u></b>	<b><u>33.167.155,28</u></b>

The following notes are integral part of the Financial Statements.



Statement of Income

Amounts -	Note	01.01 - 31.12.2019	01.01 - 31.12.2018
Turnover (net)	3.17	30.777.310,93	31.824.560,06
Cost of sales	3.18	-29.211.277,81	-28.852.072,67
<b>Gross profit</b>		<b>1.566.033,12</b>	<b>2.972.487,39</b>
Administrative expenses	3.19	-1.273.083,29	-1.359.289,14
Other loss & expenses	3.21	-170.388,11	-48.787,07
Property impairment (net amount)	3.22	0,00	-922.120,01
Income from participations & investments	3.20	0,00	35.979,01
Other profit & income	3.21	127.319,39	16.048,74
<b>Profit/ (Loss) before tax, financial and investment results</b>		<b>249.881,11</b>	<b>694.318,93</b>
Interest & related income	3.23	175,39	86,89
Interest charges & related expenses	3.23	-91.283,91	-93.123,91
<b>Profit/ (Loss) before tax</b>		<b>158.772,59</b>	<b>601.281,91</b>
Tax	3.24	0,00	0,00
<b>Profit/ (Loss) after tax</b>		<b>158.772,59</b>	<b>601.281,91</b>

The following notes are integral part of the Financial Statements.



## Changes in equity

Amounts -	Share capital	Fair value differences	Law or charter reserves	Retained earnings	Total
<b>Balance at 31.12.2017</b>	22.913.640,15	1,86	247.617,00	-3.724.291,22	19.436.967,79
Net amounts directly recognized in the Equity				-6.215,00	-6.215,00
Profits/(losses) for the period				601.281,91	601.281,91
<b>Balance at 31.12.2018</b>	22.913.640,15	1,86	247.617,00	-3.129.224,31	20.032.034,70
Net amounts directly recognized in the Equity				4.071,00	4.071,00
Profits/(losses) for the period				158.772,59	158.772,59
<b>Balance at 31.12.2019</b>	22.913.640,15	1,86	247.617,00	-2.966.380,72	20.194.878,29

The following notes are integral part of the Financial Statements.



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**1. Notes on the financial statements**

**General Information**

The annual financial statements of the period 1/1/2019 - 31/12/2019 include the corporate financial statements of the company Construction Company Christopher D.Constantinidis S.A (hereinafter referred to as "Company").

The Company, as literally translated to Company Christopher D.Constantinidis S.A for its foreign transactions and business with abroad, has established by the Decision of The Athens Prefecture Governor nr. 3807/15-2-1980, which approved the establishment of the Company and its Articles of Association (Government Gazette, Section A.E. & E.P.E. 328/28-2-1980). The Company is registered in the Registry of Societe Anonymes of the Athens Prefecture with General Registry of Commerce Number 003637301000 [and A.R.M.A.E 3676/01AT/B/86/291/(1995)].

The Company's head office is located at Municipality of Marousi, 10, Germanikis Scholis str., tel. 210-6100500. The duration of the Company has been set to 50 years starting from the date of the publication of the Company's initial Articles of Association and ends at the respective date of the year 2030

The business aim of the Company is the construction and operation of public and private construction works as well as property real estate.

The Company is the parent of its same-name Group. The Company owns a subsidiary in Cyprus under the name CHRISTOPHER D. CONSTANTINIDIS LTD, 11, Bouboulinas str., 1060 Nicosia (participation 100%) as well as a subsidiary under the name KONI NEPA which is located in Chalandri, 18, Rizariou str., 15233 (participation 99%).

The Group's is strongly active in the fields of construction and operation of public and private construction works as well as property real estate.

Pursuant to the criteria as set out in article 2 of Law 4308/2014 the Company is ranked among the medium entities.



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## 2. Significant accounting policies applied by the Company

### 2.1.1. Framework of the preparation of the financial statements

The Company's financial statements of 31/12/2019, covering the period from 1/1/2019 to 31/12/2019, are pursuant to the Greek Accounting Standards (G.A.S.) as set out by the Law N. 4308/2014 and have been prepared according the fundamental principles of accrual basis and going concern.

The accounting principles are consistent with the previous period ending 31/12/2018. The recognition and measurement of the accounts of the financial position and the statement of income is being done with caution and separately for every account whereas the transfers between assets and liabilities or between expenses and income are not allowed unless it is permitted by the Law 4308/2014.

### 2.1.2. First-time adoption of the Greek Accounting Standards

The Company's transfer date to G.A.S. was January 1<sup>st</sup>, 2014. The last financial statements, pursuant to the accounting standards as prescribed by the Greek Uniform Chart of Accounts and the provisions of the articles 42a to 43c of the Codified law 2190/1920 (as applied before the adoption of Law 4308/2014), have been prepared and published for the period January 1<sup>st</sup> 2014 to December 31<sup>st</sup> 2014.

From 1<sup>st</sup> January 2014 the Company prepares the financial statements according the Greek Accounting Standards (G.A.S.) as set out by the Law N. 4308/2014.

The Company adopted the article 34 of Law N. 4308/2014 "First Adoption" in the course of the preparation of the financial statements which are the first ones according the G.A.S.

All the adjustments of the first adoption have been made to the accounts of the financial position of 31/12/2013, (which was the transition balance sheet to the G.A.S.), as prepared according to the previously applied Accounting Standards.



### 2.1.3. Approval of the financial statements

The attached financial statements have been approved by the BoD of the Company at July 24, 2020 and are to be submitted to the Annual General Meeting for approval.

### 2.1.4. Basic accounting Policies

The accounting policies, on the basis of which the current financial statements have been prepared and have being consistently applied by the Company, are the following:

### 2.1.5. Tangible Assets

Tangible assets are presented in the financial statements at historical cost less accumulated depreciation and any accumulated impairment losses. The acquisition cost includes all those expenses directly linked with the acquisition of the asset.

Subsequent expenditure is added on the tangible assets' book value or as a separate asset only to the extent it increases the future economic benefits from the asset's use and given that those costs can be measured reliably. The cost of repair and maintenance for assets is charged to P/L accounts when they are incurred.

Charging depreciation of tangible assets starts from the date they are ready for the year they are intended and is calculated on a straightline basis according to their useful lives as follows:

Description	Useful life
Buildings	25 years
Machinery & machine plants	10 years
Vehicles	8 - 12 years
Furniture & other equipment	5 - 10 years

Land and plots as well as assets that are under construction are not depreciated. Improvements to leased assets are depreciated according the duration of the leasing.

The Company's management periodically examines the tangible assets for any potential impermanent of their value. If there is an indication that the book value of a tangible asset exceeds its recoverable value and it is assumed that the impairment



is permanent, a provision for loss from impairment is made so as the book value of the asset represents its recoverable value.

Tangible assets are deleted from the balance sheet on disposal or when no further economic benefits are expected from their use or disposal.

Profit or loss derived from removal or disposal of tangible assets is determined on the basis of the difference between the estimated net financial result of the disposal and their net book value and it is charged as income or expenses in the statement of income.

#### **2.1.6. Intangible assets**

Intangible assets are added only when it is assumed that the future economic benefits linked with them are to flow into the company and their cost can be measured reliably. Initially, the intangible assets are presented at their acquisition cost including the purchase value, import taxes, nonrefundable acquisition taxes and every other direct cost required for the use of the intangible asset. After the initial addition the intangible assets are measured at their cost less the accumulated depreciation and the impairment of their value.

Intangible assets are depreciated on a straight line basis according to their useful lives. If an intangible asset has indefinite useful life it is not depreciated but it gets examined for impairment comparing annually its recoverable value with its book value and when there is an indication that the asset is impaired. When the useful life cannot be measured reliably then it is depreciated according the useful life period of (5) - (10) years.

#### **2.1.7. Investments in subsidiaries, associates and joint ventures**

All the investments are recorded initially at the cost including acquisition expenses related with the investment.

#### **2.1.8. Loans and receivables**

They include non-derivative financial assets with fixed or predefined payments which are not traded in active markets. This category (loans and receivables) does not include:



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- receivables from advances for the purchase of goods or services,
  - receivables relating to tax transactions, which have been legislatively imposed by the state,
  - any receivable not covered by a contract giving the company the right to receive cash or other financial fixed assets.

Loans and receivables are initially recognized at their cost. Subsequently the initial recognition loans and receivables are measured at cost excluding the interest-bearing which are measured at their depreciable part with the using the effective interest method or the straight-line method, if the method of the depreciable cost has significant effect on the financial statements. Any difference between the proceeds (net after any related expenses) and payment value is recognized in the statement of income within the loan duration based on the effective interest method.

Loans and receivables are ranked among current assets except those with maturity longer than 12 months from the balance sheet date. The latter are included within the long-term assets.

#### 2.1.9. Inventories

Inventories are recognized initially at acquisition cost. Acquisition cost of inventories includes all the necessary expenses in order they reach their current position and status.

When a great deal of time is required for inventories to become ready for their intended use or sale, their cost is burdened with interest-bearing liabilities at the part of those interests relate to the accounted inventories for that specific period. After the initial recognition, inventories are valued at the lowest between cost and net realizable value. The acquisition cost of the year-end inventory is determined according to the weighted average method.

#### 2.1.10. Trade receivables (customers)

The trade receivables accounts are entered and presented at cost, after having been impaired for any non-recoverable amounts. Impairment of trade receivables is being conducted when the payment of whole or part of a receivable amount is not likely to be settled



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**2.1.11. Cash and cash equivalents**

Cash and cash equivalents consist of cash, short-term deposits with original maturity less than three (3) months and short-term and highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

**2.1.12. Leasing**

- ***The Company as lessor***

Lease agreements in which the lessee transfers the right of usage of an asset for a fixed time period but not the risks and rewards of the asset's ownership, are classified as operating leases. Payments for operating leases (net of any discounts offered by the lessor) are recognized in the Income Statement proportionately over the term of the lease.

- ***The Company as lessee***

Fixed assets leased through operating leases are included as tangible assets in the balance sheet and depreciated over their expected useful lives using the same procedure as other fully-owned tangibles. Proceeds from leases (net of any discounts offered to the lessee) are recognized on a straight-line basis over the lease term.

**2.1.13. Borrowing**

Borrowings are initially recognized at the owed amount. Subsequent of the initial recognition, they are measured at the owed amounts. Interest charges that arise from financial liabilities are recognized as expenses in the statement of income.

Borrowings are included in short-term liabilities when the Company has the obligation to repay them within twelve (12) months from the balance sheet date. Otherwise, the borrowings are included as long-term liabilities.

**2.1.14. Income tax**

The current tax income includes the payable tax on the Company's taxable income as the latter has been adjusted according the requirements of the tax laws and has been calculated according to the current applicable tax rate.



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**2.1.15. Personell Benefits**

**(a) Short-term Benefits**

Short-term personnel benefits in cash and in kind are charged as expense when they become accrued.

**(b) Retirement and termination benefits**

Retirement benefits obligation is determined according the applied law at the present value of the future benefits required by the Greek Legislation, as accumulated at the end of the year for the duration of the expected working life based on the relevant DBO plan.

**2.1.16. Provisions and contingent receivables and liabilities**

The Company forms provisions when:

- i. there is legal or constructive obligation resulting from events of the past,
- ii. it is likely to happen outflow of resources embodying economic benefits for the settlement of the liability,
- iii. the amount of the relevant liability can be reliably estimated.

The Company's management reassesses at every balance sheet date the need of forming provisions and adjusting of the existing so as they represent the best possible.

Contingent liabilities are not entered in the financial statements but are disclosed unless the likelihood of outflow of resources embodying economic benefits is null. Contingent receivables are not entered in the financial statements but are disclosed as long as the inflow of resources embodying economic benefits is likely to happen.

**2.1.17. Income - expenses recognition**

**Sale of goods:** Revenue from sales of goods are recognized when all of the criteria below are met:

- a) the actual risks and the benefits linked with the goods' ownership are transferred to the buyer,
- b) the goods get accepted by the byer and
- c) the economic benefits from the transaction can be reliably measured and it is strongly to happen their inflow in the entity.

**Provision of services:** Revenues from provision of services are entered in the reporting period in which the services were rendered, according to the stage of completion of the services in relation to the total of the services rendered.

**Interest income:** Interest income is entered in the statement of income when it is incurred, pro rata temporis, at the net book value of the financial item.



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**Income from dividends:** Dividends are accounted as income when their distribution is approved by the competent body.

**Expenses:** Expenses are recognized in the P/L accounts on an accrual basis.

#### **2.1.18. Transactions in foreign currency**

A transaction in foreign currency is converted, at initial recognition, in the operating currency of the entity's financial statements according to the going foreign exchange rates on the date on which transactions take place.

At the end of each reporting period:

- a) The monetary items are converted according the exchange rate of the balance sheet ending date,
- b) The non-monetary items measured at historical cost, are converted according the exchange rate of the initial recognition.
- c) The non-monetary items measured at fair value are converted according the exchange rate of the fair value determination's date.

#### **2.1.19. Distribution of dividends**

The distribution of dividends to the shareholders of the parent company is recognized as liability in the financial statements when their distribution has been approved by the Annual General Meeting of the Shareholders.



### 3. Notes on the financial statements

#### 3.1. Tangible assets analysis

The change in the Company's fixed assets is presented in the table below:

Amounts -	Property and plants	Investment property	Technical equipment	Other equipment	Total
<b>Net book value at 31/12/2017</b>	<b>1.424.457,15</b>	<b>8.126.246,48</b>	<b>3.855.834,51</b>	<b>25.137,03</b>	<b>13.431.675,17</b>
Acquisitions	6.900,00	0,00	260.347,97	24.249,25	291.497,22
Disposal of assets	0,00	0,00	0,00	0,00	0,00
Transfers	161.388,68	-161.388,68	0,00	0,00	0,00
Depreciation charge	-78.171,73	-270.245,11	-416.170,65	-18.436,50	-783.023,99
Depreciation of disposed assets	0,00	0,00	0,00	0,00	0,00
Previous years' depreciation of the transferred assets	0,00	0,00	0,00	0,00	0,00
Cost	2.643.414,99	11.292.710,61	11.677.138,68	633.812,69	26.247.076,97
Accumulated depreciation	-1.128.840,89	-3.598.097,92	-7.977.126,85	-602.862,91	-13.306.928,57
<b>Net book value at 31/12/2018</b>	<b>1.514.574,10</b>	<b>7.694.612,69</b>	<b>3.700.011,83</b>	<b>30.949,78</b>	<b>12.940.148,40</b>
Acquisitions	3.000,00	0,00	792.347,50	12.979,35	808.326,85
Disposal of assets	0,00	0,00	-469.395,53	0,00	-469.395,53
Transfers	0,00	0,00	0,00	0,00	0,00
Depreciation charge	-78.378,39	-270.245,11	-469.597,32	-15.726,81	-833.947,63
Depreciation of disposed assets	0,00	0,00	282.494,68	0,00	282.494,68
Previous years' depreciation of the transferred assets	0,00	0,00	0,00	0,00	0,00
Cost	2.646.414,99	11.292.710,61	12.000.090,65	646.792,04	26.586.008,29
Accumulated depreciation	-1.207.219,28	-3.868.343,03	-8.164.229,49	-618.589,72	-13.858.381,52
<b>Net book value at 31/12/2019</b>	<b>1.439.195,71</b>	<b>7.424.367,58</b>	<b>3.835.861,16</b>	<b>28.202,32</b>	<b>12.727.626,77</b>

No encumbrances exist on the Company's fixed assets.

#### 3.2. Intangible assets analysis

The change in the Company's intangible assets is presented in the table below:



<u>Amounts -</u>	<u>Other intangible assets</u>
Net book value at 31/12/2017	4.514,57
Acquisitions	
Disposals	
Depreciation charge	(608,50)
Depreciation of disposed assets	
Cost	6.085,00
Accumulated depreciation	-2.178,93
Net book value at 31/12/2018	3.906,07
Acquisitions	1.925,00
Disposals	
Depreciation charge	(801,00)
Depreciation of disposed assets	
Cost	8.010,00
Accumulated depreciation	-2.979,93
Net book value at 31/12/2019	5.030,07

During the year no indications for impairment existed. The intangible assets are unencumbered.

### 3.3. Other non-current assets

The Company's other non-current assets are presented in the table below:

<u>Amounts -</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
Other non current assets		
Given guarantees	24.251,50	24.456,50
Total	24.251,50	24.456,50

### 3.4. Analysis of investments in subsidiaries, associates and joint ventures

The Company's investments for the year 2019 amounted to € 566.172,88 .

The main investments of the Company are presented in the table below:

Participation	Cost	Impairment	Total
PARTICIPATION 99% KONI NEPA	495.000,00	200.000,00	295.000,00
PARTICIPATION 100% TO CHRISTOPHER D. CONSTANTINIDIS CONSTRUCTION COMPANY LTD	501.000,00	500.100,00	900,00
Other participations to joint ventures	285.644,34	15.371,46	270.272,88
Total	1.281.644,34	715.471,46	566.172,88



### 3.5. Inventories and advances for inventories

The Company's inventories and advances for inventories are presented in the table below:

<u>Amounts -</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
<b>Inventories</b>		
Merchandise	425.159,00	426.588,00
Advances for inventories	30.739,08	148.075,77
<b>Total</b>	<b>455.898,08</b>	<b>574.663,77</b>

### 3.6. Trade and other receivables

The Company's trade and other receivables are presented in the table below:

<u>Amounts -</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
<b>Trade receivables</b>		
Trade receivables from domestic customers	521.364,26	596.067,87
Trade receivables from customers abroad	5.066.791,47	4.591.036,99
Trade receivables from the Greek State	2.085.351,05	3.946.898,15
Trade receivable from construction contracts	3.449.593,25	4.520.185,30
Retained guarantees from customers	0,00	0,00
<b>less:</b> Provision for doubtful receivables	-430.961,94	-430.961,94
<b>Trade receivables - net</b>	<b>10.692.138,09</b>	<b>13.223.226,38</b>

#### Other receivables

<u>Amounts -</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
Receivables from taxes with-held	142.493,86	211.927,53
Receivables from VAT of Cyprus branch	0,00	118.115,18
Other down payments to personnel	0,00	0,00
Other short-term receivables from associates	4.947.081,60	5.037.741,93
Advances & credits suspense account	1.000.580,08	959.917,64
Other debtors	104.699,29	136.429,72
<b>less:</b> Provision for other receivables	-3.207.454,45	-3.207.454,45
<b>Other receivables</b>	<b>2.987.400,38</b>	<b>3.256.677,55</b>

<b>Total</b>	<b>13.679.538,48</b>	<b>16.479.903,93</b>
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The total of the above receivables is short-term. The fair value of those short-term financial assets is not determined independently since their book value is considered



to match with their fair value. All of the Company's receivables have been examined for the existence of any indications of impairment.

Construction contract analysis:

<u>Amounts -</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
Receivable from construction contracts	3.449.593,25	4.520.185,30
Payables to construction contracts	0,00	0,00
<b>Net receivable / (liability) from construction contracts</b>	<b>3.449.593,25</b>	<b>4.520.185,30</b>

### 3.7. Cash & cash equivalents

The Company's cash & cash equivalents are presented in the table below:

<u>Amounts -</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
Cash in hand	9.577,30	10.839,10
<b><u>Cash at banks</u></b>		
In euro	2.469.991,90	2.107.357,38
In foreign currency	0,00	0,00
<b>Total</b>	<b>2.479.569,20</b>	<b>2.118.196,48</b>

### 3.8. Other financial assets

The Company's other financial assets are presented in the table below:

<u>Amounts -</u>	<u>31/12/2019</u>	<u>31/12/2018</u>
Shares of listed companies	215.262,48	215.262,48
Greek State bonds	124.518,30	124.518,30
Securities	73.807,56	114.959,34
Impairment	-362.155,80	-360.767,99
<b>Total</b>	<b>51.432,54</b>	<b>93.972,13</b>

### 3.9. Paid-up capital analysis

Share capital



The Company's share capital at 31/12/2019 amounted to € 22.913.640,15 divided into 7.820.355 ordinary shares with a nominal value of € 2,93 per each. Each share has one voting right.

In particular, the change in the paid-up capital of the Company is presented in the table below:

<u>Amounts -</u>	<u>Number of shares</u>	<u>Value per share</u>	<u>Total</u>
<b>Balance at 31/12/2017</b>	<b>7.820.355</b>	<b>2,93</b>	<b>22.913.640,15</b>
Decrease of share capital through cash payment	0	0,00	0,00
Purchase of own shares	0	0,00	0,00
<b>Balance at 31/12/2018</b>	<b>7.820.355</b>	<b>2,93</b>	<b>22.913.640,15</b>
Decrease of share capital through cash payment	0	0,00	0,00
Purchase of own shares	0	0,00	0,00
<b>Balance at 31/12/2019</b>	<b>7.820.355</b>	<b>2,93</b>	<b>22.913.640,15</b>

The change in the Company's reserves for the current and the previous year is presented in the table below:

<u>Amounts -</u>	<u>31/12/2019</u>	<u>31/12/2018</u>
<b>Law reserves</b>		
Statutory reserve	247.617,00	247.617,00
<b>Total</b>	<b>247.617,00</b>	<b>247.617,00</b>

### 3.10. Provisions for personnel benefits

**Retirement and termination benefit obligations:** According to the Greek legislation employees are entitled to compensation for retirement or dismissal the amount of which varies according the salary, the years of past service and the kind of the termination of the employee (retirement or dismissal). Employees resigned or justifiably dismissed are not entitled to compensation. The payable pension in case of retirement amounts to 40% of the pension that would be payable in case of unjustified dismissal. In Greece, pursuant to local practice, those pension plans are not funded.

The Company charges its P/L accounts for benefits deemed as payable at every period according to the respective increase in the retirement obligation. The payment of benefits to the retired personnel of every period is charged toward that obligation.



Within the benefits obligation for staff resignations the amount of the provision for the retirement of the total of the Company's staff is included as determined according to a Defined Benefit Obligation (DBO) plan prepared by a certified actuarial expert.

The principal assumptions for the DBO plan at 31/12/2019 are as follows:

- **Inflation:** All the calculations have been conducted at fixed rates 31/12/2019. It was assumed that the salaries and the wages and the respective benefits will be adjusted automatically according to each current increase of the index.
- **Discount rate:** 4%.
- **Mortality:** As a mortality probability model the Swiss Tables EVK2000 were used.
- **Dismissals:** We assumed that no dismissals will take place as well as all staff will receive pension at the time of retirement.
- **Ages of retirement:** Due to lack of data for early retirement and disability retirement as ages of retirement, for the men and women, the ages of Social Insurance Institute (IKA) were used.

According to the above assumptions the total retirement and termination benefit obligation of the Company amounted to € 175.924,00.

The table below presents the analysis:

Amounts -	31.12.2019	31.12.2018
<b><u>Current Value of the Defined Benefit Obligations</u></b>		
Current Value of Defined Benefit Obligations at January 1st	152.170,00	122.686,00
Interest cost	2.283,00	1.840,00
Current cost service	30.649,00	22.826,00
Termination benefits cost	58.893,00	4.657,00
Benefits paid within the current year	64.000,00	6.054,00
Actuarial profit/(loss)	4.071,00	6.215,00
<b><u>Current Value of Defined Benefit Obligations at December 31st</u></b>	<b><u>175.924,00</u></b>	<b><u>152.170,00</u></b>
(a) + (b) + (c) + (d) - (e) - (f)		



	31.12.2019	31.12.2018
<u>Actuarial assumptions</u>		
Discount rate	1,50%	1,50%
Future salary increases rate	0,50%	0,50%
Inflation rate	1,80%	1,80%
Mortality rate	MT_EAE2012P	MT_EAE2012P
Net mobility rate (resignations less dismissals)	0,00%	0,00%
Normal retirement age	Men & Women : 67 years & 62 years for unhealthy & hazardous (& NAT)	Men & Women : 67 years & 62 years for unhealthy & hazardous (& NAT)
Structure of the insured persons' group	Closed : Assumed zero person entry	Closed : Assumed zero person entry
Property Fund	Property Fund = 0 €	Property Fund = 0 €

### 3.11. Other long-term liabilities

The Company's other long-term liabilities are presented in the table below:

<u>Amounts -</u>	31.12.2019	31.12.2018
Holders of financial guarantees	117.734,87	84.334,87
<b>Total</b>	<b>117.734,87</b>	<b>84.334,87</b>

### 3.12. Borrowing

The Company's borrowing liabilities are presented in the table below:

<u>Amounts -</u>	31.12.2019	31.12.2018
<b>Long-term borrowing</b>		
Long-term borrowing	72.900,96	154.834,78
	<b>72.900,96</b>	<b>154.834,78</b>
<b>Short-term borrowing</b>		
ATTICA BANK	77.630,38	64.174,12
ALPHA BANK	1.014.636,43	1.018.565,86
	<b>1.092.266,81</b>	<b>1.082.739,98</b>
<b>Total borrowing</b>	<b>1.165.167,77</b>	<b>1.237.574,76</b>



### 3.13. Other liabilities and accrued expenses

The Company's other liabilities and accrued expenses are presented in the table below:

<u>Amounts -</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
<b>Short-term</b>		
other creditors	314.705,58	2.818.016,52
Salaries payable	45.901,33	5.847,12
Accrued expenses	21.437,47	87.116,60
Other	0,00	0,00
<b>Total</b>	<b>382.044,38</b>	<b>2.910.980,24</b>

### 3.14. Trade liabilities

The Company's trade liabilities are presented in the table below:

<u>Amounts -</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
Domestic suppliers	1.740.086,64	2.067.512,16
Foreign suppliers	5.467.009,38	5.286.781,90
Cheques outstanding	0,00	45.000,00
Advances from customers	640.259,58	1.063.121,18
<b>Total</b>	<b>7.847.355,60</b>	<b>8.462.415,24</b>

### 3.15. Other tax and duties

The Company's other tax and duties liabilities are presented in the table below:

<u>Amounts -</u>	<u>31.12.2019</u>	<u>31.12.2018</u>
VAT	161.609,28	117.815,15
Payroll income tax withholdings	46.965,12	39.453,99
VAT CY	14.642,15	0,00
Tax withheld to third parties	8.878,02	9.822,02
Other tax, duties and contributions	7.316,30	21.118,16
<b>Total</b>	<b>239.410,87</b>	<b>188.209,32</b>



### 3.16. Social security liabilities

The Company's liabilities for social security concern liability to the Social Insurance Institute (IKA) of an amount of € 101.614,00 and € 99.436,15, for 31/12/2019 and 31/12/2018 respectively.

### 3.17. Net sales

The Company's net sales per activity are presented in the table below:

Amounts -	01.01 - 31.12.2019				
	Merchandise & Scrap	Contracts of public and private works	Services	Rent income from buildings & machinery	Total
- to customers	3.296.022,80	24.178.525,86	2.847.265,95	455.496,32	30.777.310,93
Net sales	3.296.022,80	24.178.525,86	2.847.265,95	455.496,32	30.777.310,93

	01.01 - 31.12.2018				
	Merchandise	Contracts of public and private works	Services	Rent income from buildings & machinery	Total
- to customers	2.469.312,50	26.505.758,55	2.416.619,41	432.869,60	31.824.560,06
Net sales	2.469.312,50	26.505.758,55	2.416.619,41	432.869,60	31.824.560,06

### 3.18. Cost of sales

The Company's cost of sales per activity is presented in the table below:



<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
Salaries and Staff Cost	2.503.767,99	2.084.052,67
Third Party Fees	18.177.922,68	17.831.679,38
Charges for Outside Services	1.284.003,49	925.304,16
Tax and fees	264.547,99	165.981,83
Other Expenses	1.138.960,78	1.209.788,67
Depreciation	793.011,20	719.300,57
Materials	4.585.568,06	5.300.116,14
Interest charges	463.495,62	615.849,25
Other	0,00	0,00
<b>Total</b>	<b>29.211.277,81</b>	<b>28.852.072,67</b>

### 3.19. Administrative expenses

The Company's administrative expenses are presented in the table below:

<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
Salaries and Staff Cost	131.777,26	94.981,32
Third Party Fees	1.016.678,08	935.141,92
Charges for Outside Services	67.579,13	48.700,22
Tax and fees	13.923,58	229.426,79
Other Expenses	0,00	0,00
Depreciation	41.737,43	37.857,92
Operating provisions	1.387,81	13.180,97
<b>Total</b>	<b>1.273.083,29</b>	<b>1.359.289,14</b>

### 3.20. Income from participations & investments

The Company's income / losses from participations & investments are presented in the table below:



Income from participations & investments

<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
<u>Losses from participations &amp; investments</u>		
Securities impairment	0,00	0,00
<b>Total</b>	<b>0,00</b>	<b>0,00</b>
<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
<u>Income from participations &amp; investments</u>		
Income from securities valuation	0,00	35.979,01
<b>Total</b>	<b>0,00</b>	<b>35.979,01</b>
<b>Total</b>	<b>0,00</b>	<b>-35.979,01</b>

### 3.21. Other income & expenses

The Company's other losses & expenses are presented in the table below:

<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
<u>Other expenses &amp; losses</u>		
Debit currency differences	0,00	64,98
Other non-operating expenses	168.759,11	0,00
Penalties and fines	200,00	4.258,41
Other	1.429,00	44.463,68
<b>Total</b>	<b>170.388,11</b>	<b>48.787,07</b>

Respectively, the Company's other income & profits are as follows:

<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
<u>Other income &amp; profits</u>		
Credit currency differences	470,39	0,00
Other non-operating income	126.849,00	16.048,74
<b>Total</b>	<b>127.319,39</b>	<b>16.048,74</b>



### 3.22. Impairment of financial assets

The impairment of the financial assets concerns impairment of trade and other receivables as follows:

<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
Impairment of trade & other receivables	0,00	722.120,01
Impairment of participation value	0,00	200.000,00
<b>Total</b>	<b>0,00</b>	<b>922.120,01</b>

### 3.23. Interest

The Company's interest and related income is presented in the table below:

<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
<u>Interest and related income</u>		
Interest from deposits	175,39	86,89
<b>Total</b>	<b>175,39</b>	<b>86,89</b>

Respectively, the Company's interest charges & related expenses are as follows:

<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
<u>Interest charges &amp; related expenses</u>		
Loan interest & related bank expenses	91.283,91	93.123,91
<b>Total</b>	<b>91.283,91</b>	<b>93.123,91</b>

### 3.24. Tax income

Due to the loss financial results for the current and the previous years no tax income has come up for the Company.

The Company has not been audited by the tax authorities for the fiscal year 2010.

For fiscal years 2011, 2012 and 2013, the Company has been audited from a statutory Auditor in accordance with paragraph 5 of article 82 of Law 2238/1994 and has received a "Tax Compliance Report" with an unqualified opinion.



For the fiscal years 2014, 2015, 2016 , 2017 and 2018 the Company has been subjected to tax auditing from a statutory Auditor in accordance with article 65A of Law 4174/2013 and has received a "Tax Compliance Report" with an unqualified opinion.

For the fiscal year 2019, the Company has been subjected to tax auditing from a statutory Auditor. This audit is in progress and the tax report will be issued after the release of the financial statements of the year ended 31<sup>st</sup> of December 2019. In case that, until the completion of the tax audit, additional tax liabilities arise these are not expected to be material for the financial statements.

It is noted that according to the tax legislation up to 2019, the fiscal years up to 2013 are considered to be written off.

### 3.25. Employed Personnel

The number and the cost of the Company's employed personnel is presented in the tables below:

<u>Amounts -</u>	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
Salaries, wages & other benefits	1.983.438,41	1.606.225,59
Social security expenses	630.638,21	533.655,43
Benefits for employee termination	21.468,63	27.483,32
<b>Total</b>	<b>2.635.545,25</b>	<b>2.167.364,34</b>

	<u>01.01 - 31.12.2019</u>	<u>01.01 - 31.12.2018</u>
Clerical staff	45	42
Workers	32	32
<b>Total number of employees</b>	<b>77</b>	<b>74</b>



### 3.26. Transactions with related parties

The Company's transactions with related parties are presented in the table below:

<u>Amounts -</u>	<u>31/12/2018</u>	<u>31/12/2018</u>
<u>Sales of Good and Services</u>		
Associates (joint ventures)	1.842.717,07	3.784.061,66
	<u>1.842.717,07</u>	<u>3.784.061,66</u>
<u>Sales of Good and Services</u>		
Branches abroad	20.967.189,31	20.805.035,33
	<u>20.967.189,31</u>	<u>20.805.035,33</u>
<u>Purchases of Good and Services</u>		
Associates (joint ventures)	1.015.659,31	3.101.115,22
	<u>1.015.659,31</u>	<u>3.101.115,22</u>
 <u>Total year end Receivables -</u>	 <u>2.885.156,54</u>	 <u>5.541.778,00</u>
	<u>2.885.156,54</u>	<u>5.541.778,00</u>
<u>Receivables</u>		
From associates (joint ventures)		
	344.743,48	2.858.065,43
<u>Liabilities</u>	<u>344.743,48</u>	<u>2.858.065,43</u>
To associates (joint ventures)		

The transactions with related parties are being conducted at regular market prices. The open balances at the end of the year are without guarantees and they are settled in cash. No guarantees have been received or provided for the above receivables.

### Receivables and liabilities of the Board of Directors

At 31/12/2019 there are receivables from the BoD members of an amount of € 16.845,29 concerning advances and credits amounts.

### Fees of the Board of Directors

No fees have been paid to the members of the Board of Directors of the Company within 2019 as well as there are no salaries and benefits for the members of the Board of Directors for the current year.



### 3.27. Dividends

The Board of Directors of the Company proposes not to distribute dividend to the shareholders due to the loss financial results.

### 3.28. Contingent Receivables - Liabilities

No litigation or arbitration cases of court or arbitral bodies exist that may have significant impact on the Company's financial position or operation.

### 3.29. Guarantees

The Company's guarantees are presented in the table below:

<u>Amounts -</u>	<u>31/12/2019</u>	<u>31/12/2018</u>
Letters of guarantee for construction works	22.987.865,35	23.164.922,30
<b>Total</b>	<b>22.987.865,35</b>	<b>23.164.922,30</b>

### 3.30. Events after the balance sheet date

#### Important Information regarding the effects and consequences of the COVID-19 Pandemic

The spread of the new coronavirus "COVID-19", which on the 11<sup>th</sup> of March 2020 was classified as a pandemic by the World Health Organization (WHO), in conjunction with the implementation of a series of emergency preventive measures undertaken by governments throughout the world, have negatively affected the economy both at a national and an international level.

The Company, abiding by its principles of corporate responsibility, is closely monitoring all the developments to ensure a level of responsiveness and flexibility that will safeguard its uninterrupted and effectual operation.

The Company, in order to quickly acclimate to the swiftly changing conditions and restrictions put in place, proceeded in a) adapting to remote working practices ensuring the availability of said option b) seizing all practices that would warrant non application of social distancing practices (meetings, events etc.) c) introducing guidelines to limit work related movement d) ensuring the thorough decontamination and maintenance of strict hygienic rules and practices for the work place. In



addition, the company provided an open forum as well as access to guidelines and instructions for the employees to adapt to the new reality easily and efficiently.

Presently, it is estimated that the effects of the pandemic will not affect economic activity, the yielded performance, and the financial position of the Company.

Particularly, it is noted that the Company is not included in the companies which were obliged to suspend all economic activity.

Regarding company's activity there is no significant change in turnover for 2020. It is noted that the Company is expected to have a loss in turnover, not only as a result of the suspension of projects implementation but also due to the reversal of planning for bidding and claiming new projects. Losses in total activity in 2020 are expected to be reversed in 2021 due to the postponement of project execution to a later time. In terms of collections of obligations, it is noted that there are no significant delays and that a cash flow problem is not expected to arise. Loans and liabilities arising therefrom are paid on time and the terms of said loan agreements are strictly adhered to.

Finally, the management constantly monitors the developments, evaluates the risks and takes the necessary actions in order to minimize the effects of the pandemic on the financial results of the company and to ensure its business continuity. The management estimates that in any case, the effects of pandemic will not affect the continuation of the Company's activity.

There are no events that occurred after the balance sheet date that have a material impact on the Company's financial position or operation.

**Marousi 24/07/2020**



**Chairman of the BoD & CEO**

Constantinidi Eleni

I.D. Nr. AE119795

**Member of the BoD**

Ioanna-Anastasia

Constantinidi-Rousseau

I.D. Nr. AK034451

**Chief Financial Director**

Moutsikas Athanasios

I.D. Nr. AB063679

